

MOLLY E. IRELAND

Department of Psychological Sciences
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ACADEMIC APPOINTMENTS

2013 - Present Visiting Assistant Professor
Department of Psychological Sciences
Texas Tech University

EDUCATION & TRAINING

2012 - 2013 Postdoctoral Research Associate
Annenberg School for Communication
University of Pennsylvania
Advisor: Dolores Albarracín

2011 - 2012 Postdoctoral Research Associate
Department of Psychology
University of Illinois at Urbana-Champaign
Advisor: Dolores Albarracín

2006 - 2011 Ph.D., Social-Personality Psychology
Department of Psychology
University of Texas at Austin
Advisor: James W. Pennebaker

2002 - 2006 B.A., Psychology and Philosophy
Baker University

PUBLICATIONS

Ireland, M. E. & Mehl, M. R. (in press). Natural language use as a marker of personality. In T. Holtgraves (Ed.) *Oxford Handbook of Language and Social Psychology*. New York: Oxford University Press.

Ireland, M. E., Hepler, J., Li, H. & Albarracin, D. (2014). Neuroticism and attitudes toward action in 19 countries. *Journal of Personality*.

Ireland, M. E. & Henderson, M. D. (2014). Language style matching, engagement, and impasse in egoistic negotiations. *Negotiations and Conflict Management Research*, 7, 1-16.

Ireland, M. E., Slatcher, R. B., Eastwick, P. W., Scissors, L. E., Finkel, E. J., & Pennebaker, J. W. (2011). Language style matching predicts relationship initiation and stability. *Psychological Science*, 22, 39-44.

Pennebaker, J. W. & Ireland, M. E. (2011). Using literature to understand authors: The case for computerized text analysis. *Scientific Study of Literature*, 1, 34-48.

Ireland, M. E. & Pennebaker, J. W. (2010). Language style matching in writing: Synchrony in essays, correspondence, and poetry. *Journal of Personality and Social Psychology*, 99, 549-471.

Pennebaker, J. W. & Ireland, M. E. (2008). Analyzing Words to Understand Literature. In J. Auracher & W. van Peer (Eds.), *New Beginnings in Literary Studies* (pp. 24-48).

Pennebaker, J. W., Chung, C. K., Ireland, M. E., Gonzales, A. L., & Booth, R. J. (2007). The development and psychometric properties of LIWC2007. Austin, TX: LIWC.net.

SUBMITTED & UNDER REVISION

*Advisee coauthor

Ireland, M. E., Schwartz, H. A., Chen, Q., Ungar, L., & Albarracín, D. (revising for resubmission). Future-Oriented Tweets Predict Lower County-Level HIV Prevalence in the United States. *Health Psychology*.

Marshall, P., Ireland, M. E., & Dalton, A. (revising for resubmission). Earliest Memories of Pets Predict Adult Attitudes: Phenomenological, Structural, and Textual Analyses. *Human-Animal Interaction*.

Ireland, M. E., Dolcos, S., & Albarracín, D. (2014). A Friend to Myself: Thinking of a Friend in Self-Talk Strengthens Intentions to Improve Self-Control. Manuscript under review.

IN PREPARATION

*Advisee coauthor

*Dooner, A., & Ireland, M. E. (2014). Is an extravert outgoing if no one is around? Behavioral manifestations of the Big Five depend on perceived audience size. Manuscript in preparation.

Ireland, M. E., Davis, T., *Schumacher, J. & Pennebaker, J. W. (2014). Fictional dialogue as a window into abstract perspective-taking strategies. Manuscript in preparation.

Ireland, M. E., *Vu, N., Baddeley, J. L., Kretsch, N., Harden, K. P. & Pennebaker, J. W. (2013). Language style matching reflects conversational disengagement and negative attentional bias during depression. Manuscript in preparation.

Ireland, M. E., Graham, L., Gosling, S. D., & Pennebaker, J. W. (2013). Language style matching in first impressions: Does relationship initiation depend on pre-existing similarity or conversational convergence? Manuscript in preparation.

PRESENTATIONS & PAPERS

*Advisee coauthor

Ireland, M. E., Oldham, R., Wood, W., Baird, H., Reifman, A., & Niehuis, S. (2014, November). *Shared Language and Memories Reflect Marital Quality and Conflict*. Paper to be presented at the Annual Meeting of the National Council on Family Relations, Baltimore, MD.

Ireland, M. E., Schwartz, H. A., Ungar, L., & Albarracin, D. (2014, May). Linguistic Indicators of Protective and Risky Communities: Predicting HIV Outbreaks Through Twitter. In L. H. Ungar (Chair), *Big language analysis: Psychology at web-scale*. Symposium conducted at the annual meeting of the Association for Psychological Science, San Francisco, CA.

Albarracin, D. A. & Ireland, M. E. (2014, May). The role of perspective in written self-talk and self-control. In E. F. Kross & O. Ayduk, *Self-Talk: Towards an Integrative Understanding of a Basic (Often Overlooked) Regulatory Mechanism*. Symposium conducted at the annual meeting of the Association for Psychological Science, San Francisco, CA.

Ireland, M. E., Dalton, A., & Marshall, P. (2014, May). *Who Remembers Pets as Friends? Evidence from Computerized Text Analysis*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Ireland, M. E., Schwartz, H. A., Chen, Q., Ungar, L., & Albarracin, D. (2014, April). Predicting County-Level HIV Rates through Automatic Twitter Analysis. Poster presented at the Annual Meeting & Scientific Sessions of the Society of Behavioral Medicine, Philadelphia, PA.

Ireland, M. E. (2014, April). Language style matching and social engagement in thin slices of an egoistic negotiation. In M. E. Ireland and J. Gorman (co-chairs), *Temporal Dynamics of Verbal and Nonverbal Behavior Coordination in Groups*. Paper presented at the Annual Meeting of the Southwestern Psychological Association, San Antonio, TX.

Ireland, M. E. & Pennebaker, J. W. (2012, May). *Men Imitate Life, Women Underestimate It: Sex Differences in the Ability to Capture Linguistic Sex Differences in Fictional Dialog*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Ireland, M. E. & Pennebaker, J. W. (2011, October). Language coordination reflects social engagement in close relationships. In S. Abele (Chair), *Coordination and Relationships: Interaction, Interdependency, and Impression*. Symposium presented at the annual meeting of the Society for Experimental Social Psychology in Washington, D. C.

*Vu, N., Ireland, M. E., & Pennebaker, J. W. (2011, May). Language style matching in depression: A reinforcement of negative attentional biases. Poster presented at the annual meeting of the Association for Psychological Science, Washington, DC.

Ireland, M. E. & Pennebaker, J. W. (2011, May). *Language style matching and engagement in romantic relationships*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

*Vu, N., Ireland, M. E., & Pennebaker, J. W. (2011, January). Paradoxical effects of anxiety on social support seeking: A linguistic analysis of GAD forums. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Ireland, M. E. & Pennebaker, J. W. (2011, January). Sex differences in scriptwriters' depiction of linguistic sex differences. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Ireland, M. E. & Pennebaker, J. W. (2010, July). *Sex differences in the genderization of fictional characters*. Paper presented at the annual meeting of the International Society for the Empirical Study of Literature and Media (IGEL), Utrecht, the Netherlands.

Ireland, M. E. & Henderson, M. D. (2010, January). Language style matching in negotiations. In M. L. Newman & M. D. Henderson (Chairs), *The Two Faces of Verbal Mimicry: Does Linguistic Synchrony Predict Positive or Negative Social Outcomes?* Symposium conducted at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Ireland, M. E. & Pennebaker, J. W. (2009, November). *Language style matching in negotiation: The hazards of mimicry*. Paper presented at the Social and Personality Area Meeting, The University of Texas, Austin, TX.

Ireland, M. E. & Pennebaker, J. W. (2009, April). *Language style matching as an individual difference*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

Ireland, M. E. & Pennebaker, J. W. (2009, February). Do authors have an ear for the opposite sex? From Jane Austen to Quentin Tarantino. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

Ireland, M. E., Kacewicz, E., & Pennebaker, J. W. (2008, February). Language style matching and status in a lab group. Poster presented at the Group Processes preconference of the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Ireland, M. E. & Pennebaker, J. W. (2008, February). LSM between poets: Synchrony in life and work. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Ireland, M. E. & Pennebaker, J. W. (2007, April). *Language style matching in reading and writing*. Paper presented at the Social and Personality Area Meeting, The University of Texas, Austin, TX.

Ireland, M. E. & Flaherty, R. (2006, May). Deviation from ingroup consensus and lowered resistance to persuasion: The effect of nonverbal communication on attitude certainty. Poster presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.

INVITED TALKS

- 2014, Sep. Is an extravert outgoing if no one's around? Perceived audience size moderates controlled but not automatic verbal indicators of personality on Facebook. Talk given at the Cognitive Area Brown Bag, Texas Tech University, Lubbock, TX.
- 2013, Sep. Language style matching and HIV forecasting. Talk given at the Cognitive Area Brown Bag, Texas Tech University, Lubbock, TX.
- 2013, April Panel discussant, Distinguished Humanities Alumni Panel, Baker University, Baldwin City, KS.
- 2012, Feb. Analyzing natural language to understand social cognition and behavior. Talk given at the Social-Personality-Organizational Brownbag, Psychology Department, University of Illinois at Urbana-Champaign, Champaign, IL.
- 2011, Jan. Studying social relationships through dialog: Language and real-world behavior. Job talk given at the University of Tennessee, Knoxville, TN.

PROFESSIONAL TEACHING EXPERIENCE

- Fall 2014 Close Relationships (Undergraduate)
- Summer 2014 Developmental Psychology (Undergraduate)
- Spring 2014 Research Methods (Undergraduate)
- Fall 2013 Social Psychology of Language and Communication (Graduate)

GRADUATE TEACHING EXPERIENCE

- Fall 2010 Assistant Instructor, Introduction to Psychology (Honors)
- Spring 2010 Graduate Teaching Assistant, Cognition
- Fall 2009 Lab Instructor, Psychological Research Methods and Design
- Fall 2009 Graduate Teaching Assistant, Psychological Research Methods and Design
- Fall 2008 Lab Instructor, Introduction to Psychology (Longhorn Scholars)
- Fall 2008 Graduate Teaching Assistant, Introduction to Psychology
- Spring 2008 Graduate Teaching Assistant, Emotion
- Summer 2007 Graduate Teaching Assistant, Controversial Issues in Developmental Psychology
- Spring 2007 Graduate Teaching Assistant, Psychology of Reading
- Fall 2006 Graduate Teaching Assistant, Introduction to Developmental Psychology

AWARDS & HONORS

2010	Student Travel Award (\$500), Society for Personality and Social Psychology
2010	Best Graduate Student Presentation, Annual meeting of IGEL
2006	<i>Magna cum laude</i> , Baker University
2006	Faculty Award for Outstanding Senior in Psychology, Baker University
2006	Outstanding Senior Science, Technology, and Human Values Paper, Baker Univ.
2005	Best Scholarly Paper, Harlaxton College
2002-2006	Presidential Foundation Scholarship (\$40,000), Baker University

GRANT APPLICATIONS SUBMITTED & UNDER REVISION

2013, 2014	NIH (R21), Linguistic test of a content x style model in HIV interventions, PIs: Molly Ireland, Dolores Albarracín, Most recent score: 29 th percentile Role: Principal investigator
2014	NIH (R01), Online media and structural influences on new HIV/STI Cases in the US (2006-2019), PI: Dolores Albarracín, Most recent score: 39 th percentile Role: Consultant (summer salary)

AD HOC REVIEWER

*Editorial Board

<i>Basic and Applied Social Psychology</i>	<i>Journal of Personality and Social Psychology</i>
<i>Communication Quarterly</i>	<i>Language and Cognition</i>
<i>European Journal of Social Psychology</i>	<i>Personal Relationships</i>
<i>European Psychologist</i>	<i>Personality and Social Psychology Bulletin</i>
<i>Frontiers in Emotion Science</i>	<i>PLoS ONE</i>
<i>Journal of Behavioral Therapy and Experimental Psychiatry</i>	<i>Psychological Science</i>
<i>Journal of Communication</i>	<i>Review of General Psychology</i>
<i>Journal of Experimental Social Psychology</i>	<i>Scientific Study of Literature</i>
<i>Journal of Language and Social Psychology*</i>	<i>Social Cognition</i>
	<i>Social Psychology</i>

ACADEMIC SERVICE

2014, Fall	Doctoral dissertation committee, James Cazares (Chair: Jessica Alquist)
2014, Summer	Master's thesis committee, Jani Manring (Chair: Min-Joo Kim)
2014, Summer	Second reader, 2 nd -Year Project, Terri Dunbar (Advisor: Jamie Gorman)
2014, Summer	Second reader, 2 nd -Year Project, John Schumacher (Advisor: Roman Taraban)

REFERENCES

James W. Pennebaker
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Psychology Department
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